

# AS 200 JET PRO & AS 200 JET PHARMA



## **SALES CHECKLIST**



Use this checklist to identify applications where the **AS 200 jet pro** or **AS 200 jet pharma** are the best fit!

If you answer **YES** to any of these questions, you should introduce the machine to the customer!

- ☒ **Customer needs to analyze fine powders below 200 µm?**  
→ **PRECISE:** The air jet sieving technology is optimized for fine powders, delivering highly accurate and reproducible results even for the smallest particle sizes.
- ☒ **Sticky or fatty powders like coffee?**  
→ **STAND-ALONE-SOLUTION:** Fatty or sticky powder can only be sieved correctly by air jet sieving
- ☒ **Consistent, reproducible results are critical for quality control?**  
→ **RELIABLE:** Automatic underpressure regulation and advanced control systems, checks and balances ensure consistent sieving conditions and reliable results every time.
- ☒ **Customer wants fast, user-friendly operation with digital documentation?**  
→ **EFFICIENT:** The internal balance, intuitive touch display and programmable SOPs feature streamline workflows and support digital record-keeping.
- ☒ **Data transfer and connectivity to LIMS or other lab systems required?**  
→ **CONNECTED:** USB and Ethernet interfaces enable seamless data export and integration into laboratory information systems.
- ☒ **Wide range of applications in pharma, chemicals, or food?**  
Small quantities of samples? → **VERSATILE:** Suitable for quality control, research, and development across multiple industries.
- ☒ **Customer requires full GMP compliance or works in a regulated environment (e.g., pharma)?**  
→ **GMP-CONFORM:** The AS 200 jet pharma version is designed for pharmaceutical use, with full GMP conformity, audit trail, user management, e- signature, IQ/OQ documentation, and easy cleaning for regulatory audits.

*SMART.*

*PRECISE.*

*EFFICIENT.*